

Suzuki Association of Ontario

Profit and Loss

September 2022 - August 2023

	TOTAL
INCOME	
Advertising Income	0.00
Non-Profit Income	0.00
Donations & Contributions	0.00
Donations from SAO TEA Event	285.00
Urd Grander Scholarship	0.00
Total Donations & Contributions	285.00
SAO Membership Dues	0.00
Group Teacher Memberships	2,000.00
Individual Teacher Memberships	2,690.00
New Individual Teacher memberships	240.00
School Memberships	750.00
Subscribing Membership	75.00
Total SAO Membership Dues	5,755.00
Total Non-Profit Income	6,040.00
Program Income	0.00
Conference Income	0.00
Conference - Student Day	3,660.00
Conference - Teacher Day	5,770.00
Total Conference Income	9,430.00
Other Programming Income	1,675.00
Total Program Income	11,105.00
Total Income	\$17,145.00
DIRECT COSTS	
Direct Programming Costs	0.00
Conference Costs	0.00
Clinicians	1,927.71
Sundry Conference Costs	4,904.08
Total Conference Costs	6,831.79
Costs for Other Programs	0.00
Teachers & Clinicians	440.71
Total Costs for Other Programs	440.71
TEA Costs	0.00
Clinicians - TEA	212.17
Total TEA Costs	212.17
Total Direct Programming Costs	7,484.67
Total DIRECT COSTS	\$7,484.67
GROSS PROFIT	\$9,660.33
EXPENSES	
Administrative assistant	3,000.00
Bank Charges	257.45
Board Expenses	444.52
Bookkeeping	423.75
Insurance	306.72

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	TOTAL
IT Expenses	3,269.09
Memberships & Subscriptions	150.00
SAA Affiliate Fees	182.43
Total Memberships & Subscriptions	332.43
Merchant Fees	493.47
Office/General Administrative Expenses	263.12
Professional Fees	0.00
Legal & Accounting	1,695.00
Total Professional Fees	1,695.00
SAO TEA Expenses	0.00
Gifts & Honoraria	250.00
Total SAO TEA Expenses	250.00
Total Expenses	\$10,735.55
OTHER INCOME	
Interest income	1,047.56
Total Other Income	\$1,047.56
EXCESS REVENUES OVER EXPENSES	\$ -27.66